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## FEATURED JOBS

**P-7287 General Manager  
- New Zealand**

**P-7281 Regional DOSM -  
Asia**

**P-7288 Revenue Manager  
- Australia**

**P-7286 Executive  
Housekeeper - Pacific**

**P-7283 Customer  
Success Manager -  
Australia**

**P-7250 Food and  
Beverage Manager -  
Pacific**

For more opportunities,  
please visit our [website](#).

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## 8 December 2017 Opportunities Available

### 5 Ways AI is Transforming Hotel Marketing



Artificial intelligence is enabling the hotel industry to do incredible things. From creating hyper personalized guest experiences to identifying unrecognized revenue opportunities, AI empowers innovation and growth by distilling information and deducing patterns into actionable insights.

With an AI foundation, hotel marketers can make better decisions, faster, even automatically, for the betterment of guests and the business.

[Click here for the full article](#)

Source: <https://www.hospitalitynet.org>

Picture Source: [7 December 2017](#)

## OPPORTUNITY AVAILABLE

**P-7287 - General Manager  
New Zealand**



**Are you ready to take the challenge and work for one of the most popular 5-star hotels in New Zealand?** Our client is looking for a seasoned General Manager who has a proven track record in managing international brand hotels within New Zealand and/or Australia. The General Manager will oversee the hotel's operation whilst maintaining its 5-star standards and reputation.

**\*Visa sponsorship is not available for international applicants and our client will not provide or assist with obtaining work permits.\***

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**OPPORTUNITY AVAILABLE**  
**P-7281 - Regional DOSM**  
**Asia**



**A five-star international resort popular among corporate, leisure and incentive markets is seeking an experienced Regional Director of Sales and Marketing for Southeast Asia, South Asia and Australia.** This is a great opportunity to develop your career with an International chain. Exceptional leadership and persuasive marketing skills are highly regarded for this role. Southeast Asian experience is essential!

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**OPPORTUNITY AVAILABLE**  
**P-7288 - Revenue Manager**  
**Australia**



**Our client has a fantastic offering for a brilliant Revenue Manager to work for their 5-star holiday resort property located in one of the most iconic tourist destinations in Australia.** To qualify for this position, you must have proven experience in hotel revenue management, must be adaptable to constantly changing market and has the ability to analyse financial statements and market data. Australian hospitality industry experience is essential!

***\*Visa sponsorship is not available for international applicants and our client will not provide or assist with obtaining work permits.\****

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**OPPORTUNITY AVAILABLE**  
**P-7286 - Executive Housekeeper**  
**Pacific**



**An exciting opportunity arises for an experienced Executive Housekeeper to work for a luxury boutique resort island in the South Pacific.** You need to have Pacific Islands experience and must have previously held similar role in a luxury boutique hotel. Do not miss the chance to become part of a great company which truly values its employees and offers endless career development potential!

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**SKAL SYDNEY NORTH -**  
**"TOURISM**  
**NETWORKING**  
**LEADERS"**



Skal believes in the traditional way of networking- building personal relationships with your clients and doing business amongst friends. If you are in the travel, tourism or hospitality business, come to our next meeting in North Sydney and feel the difference!

**OPPORTUNITY AVAILABLE**  
**P-7283 - Customer Success Manager**  
**Australia**



**A leading provider of hospitality management software solution is looking for an experienced Rooms Division person to join them as their Customer Success Manager.** The ideal candidate will have extensive experience in rooms management, housekeeping, and customer service. Background in training and wide knowledge of hospitality management applications are essential. Australian residency required.

***\*Visa sponsorship is not available for international applicants. Our client will not provide or assist with obtaining work permits.\****

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**OPPORTUNITY AVAILABLE**  
**P-7250 - Food and Beverage Manager**  
**Pacific**



**A five-star hotel located in a thriving Pacific Island city is looking for a seasoned Food and Beverage Manager who is driven and has fantastic leadership skills.** You will be responsible for managing all Food and Beverage operations and for delivering an excellent guest experience. If you are a natural leader who has a passion for restaurant industry, don't let this opportunity pass. Pacific experience is essential!

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Call **Karan Singh** on **+61 - 416 052 100**.

International Skalleagues are welcome!

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LINKEDIN**



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**GLOBAL HOSPITALITY  
MOVEMENTS BY  
SPECTRUM  
INTERNATIONAL**



Spectrum International, in affiliation with eHotelier, now provides an extensive listing of all global hospitality executive movements. This list is collated and published on a monthly basis with the aim of keeping all hoteliers informed of the industry's movers and shakers. Should you know of any new appointments or promotions, please do not hesitate to forward this information to [spectrum@spectrum-international.com](mailto:spectrum@spectrum-international.com)

Executive movements for [October 2017](#) is ready for

viewing from our website.

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